

Dear Sir

Your letter of the 24th May I recd. the 17th June. I am very sorry that you are so much dissatisfied with the accounts I have given you of what I am doing and my letters generally.

I will now endeavor to give you as plain a statement as I possibly can. I have sold since the 1st this month to this date to the amount of \$192. The saleable articles are mostly sold out and my assortment has become poor. Tea & Tobacco all sold, calicoes very nearly, no shirting of any kind except fine cambrios. Very little broad cloth left. Spices & pepper all sold. The silk and a number of other goods to the amount of \$200 I have agreed with the Tibbitz? of Ogdensburgh to exchange them for other goods such as will sell here. The exchange y? I shall make next saturday. I now see the want of goods more sts?. I have at any time since I began to trade as I have a chance to sell these to the people in Gouverneur for black salts. Those about me are mostly owing Factory goods are much wanted but I have given over looking for them.

Four barrels is all the pearl ashes I have made this spring. The incessant rains which we have had have rendered it impossible for the people to make ashes, but the waether is now fine and pleasant. I shall have the quantity of ashes ready for market that I expected to by the first of August next. I shall have about three (Loris?) but you may rely on my making large payments this fall. There is full as many ashes making now in the Low(saw) which shall get next month as I shall be able to work and my works are in good order for the business. The saltry? on the other side of the river I have sold to Abner Breese. He is to pay me for the ashes kettle and lye tubs what they cost. He is now working the ashes, has ashes enough for four barrels of pot ashes. His calculation is to make 3 tons this summer and fall which I think he will do. The ashes are paid for out of the store. I am to have the potash and return him the net procedes. What he makes on the ashes is his own and I am sure I shall not loose any thing in the arrangement. His account is \$50 which I shall get in cash which would otherwise have been paid in small change for work.

Mr. Hurlbut will settle with you when you come up in August. Mr. Rounds will turn out at a fair price all the stock he has on his farm this fall. In september he has told me 6 or 7 cows with some young cattle. The Prestons will I think pay their interest punctually. They are making a good deal of black salts this summer, which will try them the cash this fall.

I wish you to forward the remainder of the dye stuffs at Utica soon as it must be here in season. I think you may as well send the Deuys on as to barter them for dye woods. There is no doubt that what they can be disposed of here as well as any greater quantity of dye stuff. I only want a good assortment which you will see too for wanting of such thing as are yet wanting which I have mentioned to you before.

Potash is selling in Ogdensburgh for one hundred forty dollars which is more than it brought at any time last season. It brings more in Montreal than in NY.

If I can get the factories I shall do well this summer, if not I shall want some more English goods. The invoice of goods which Mr. Platt offered me in Utica would afford a very good assortment for this place. There was 1 barrel spice 1& pepper 140. a Tobacco 1 barrel gin some rum & wine, ?? English black tea and mostly every article would sell here and at a profit of 50 percent. You

can do as you like about taking ????. He told me he saw you in NY and made an engagement with you to see you before he went? to visit again on some business which he supposed to be fore to make arrangements for to buy goods of him. He was very sorry he had not have seen you again. I shall take the goods if you write in your answers that you have told Mr. Platt that you will acced to any arrangements that I may make with him. If you take the deuyes of Mrs. Luce will you let me know , and I will send you a bill of the most saleable and best articles for this market as that will make a great difference with us. Whether they are well laid in or not. My mother is very sick and has been for some time.

Yours sincerely,
Courtland C. Cooper
De Kalb June 24th 1818

James (F) Cooper Esq.