De Kalb, March 28<sup>th</sup> 1812 Sir (Isaac Cooper),

As yet I have not been able to effect any considerable sale of your salt. E. Farr has got one hundred and fifty barrels up from Ogdensburgh to this place. Raymond refuses to let any more go unless the storage is paid, and I have not collected one cent. A long time since, I gave Waiford and Bowen positive directions to proceed against Conant, without any delay: I yesterday saw them and I found that they had done nothing with Conant.

I yesterday gave D. Turner at Ogdensburgh orders to sell what quantity he could of the salt at \$3. The reason why I have not been able to affect sales of the article is on acct. of the large quantities and low price of the article at Ogdensburgh. The general price there this season has been about \$2.75. There is but little salt now in market and Mr. Turner thinks he can dispose of a considerable quantity before the river opens, at \$3.

I believe I shall make arrangements with Raymond to remove the salt, unsold, to where it will not be chargeable with storage.

Yours Sincerely, Th. B. Benedict